



leverage your people power

LEVERAGE YOUR PEOPLE POWER

a unique approach for managing people for peak performance

“The mismanagement of Human Resources is one of the main reasons that ‘good’ companies never become ‘great’”

-Jim Collins, Good to Great

Do you get the most out of your employees? Do you know how to leverage their greatness? Do you realize that if you or your employees aren't operating at full potential then you are leaving money on the table? Your people are your only true competitive advantage in today's dynamic environment yet most leaders have no idea what truly drives performance in a human being.

Learn how to move your business forward as Gina teaches you a very different view on managing people; one that is designed to bring out their most productive qualities. Her engaging and thought-provoking session will give you unique insights into what drives human behaviour and performance.

These techniques will help you close more sales and close them faster. They will also help you recruit better people and keep them longer, not to mention, increasing their engagement and loyalty. By focusing on concrete techniques you will get a critical edge in today's competitive environments. It could be the difference that makes the difference.

You will leave the program knowing you can maximize the power of your people to achieve greatness.

HIGHLIGHTS

- How to inspire greater productivity by learning how to read people.
- Discover key unconscious meta-programs that will give you an edge in predicting behavior and outcomes.
- How to increase retention of your greatest employees with minimal effort.
- The neuroscience behind results and communication and the connection between the two.
- The secrets of communication skills so that you will be able to develop trusting, meaningful connections with your people.
- The hidden cost of values misalignment within teams.
- Specific techniques that you can use right away to move your people and your business forward.
- Learn how to apply these techniques at home so there is more harmony with your partner and your children.





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To book this program call:

+1 866 99-GOTEAM or 1-800-263-422 (AUS)

ABOUT THE GREATNESS GROUP

We do greatness! The Greatness Group helps organizations create engaged cultures where people can thrive. We help to reveal the greatness in all your people through team building, training and personal development programs that boost your performance quickly and permanently. Our process is simple and tangible allowing you to measure the results. We are your partners in peak performance so that you can achieve the results you want for yourself or your team.

The Greatness Group is committed to delivering results in our programs and consulting endeavours. All of our programs are experiential in nature and engage all three learning modalities: visual, auditory and kinesthetic. We also employ accelerated learning techniques to maximize the efficiency of the learning process. We specialize in the ability to be able to translate the learnings back to the workplace so they can be applied immediately. Finally, and most importantly, our programs have a very high energy level with stimulating activities, games, simulations and exercises. The programs are fun and engaging. And let's face it; it's much easier to learn when you're having fun!



ABOUT GINA

Gina Mollicone-Long helps people get out of their own way so they can get what they want. She is an international best-selling author, compelling speaker and performance expert with a personal mission to reveal greatness in individuals, teams and organizations. She is the co-founder of The Greatness Group, a multi-national corporate team building and training company. With a background in process engineering, Gina brings a unique approach to complex concepts and repackages them so anyone can understand and benefit from the learnings. Since 1998, she has trained, coached or spoken to tens of thousands of people globally. Her books, *Think or Sink* and *The Secret of Successful Failing* are widely read and enjoyed by people around the globe. An avid world traveler, Gina's experience with diverse cultural perspectives gives her programs universal relevance that helps her connect with audiences everywhere. Visit www.GinaMollicone.com for more information.

"Gina was an absolutely brilliant facilitator. She helped stretch our thinking in every way and had an incredible energy level that was contagious. She took concepts that can often be complicated and presented them in a straight forward and easy to understand approach that we could all digest and apply to our businesses immediately. Highly recommend!!"

-Jody Steinhauer, President & CEO, The Bargains Group, Toronto, Canada

"Her stage presence is animated and energetic and peppered with clever and timely humour. The material is extremely comprehensive and thought provoking. Fortunately, Gina has a great ability to teach the group so that they acquire new knowledge and skills at great pace. Gina is a world-class presenter and I'd recommend her for any audience."

- Simon Mundell, Co-founder and Director, RESULTS.com, Auckland, NZ

THE DETAILS

Room Setup: Theatre style
or Classroom style

AV Needs: headset microphone setup,
projector, audio hook-up and flipchart
with markers

CONTACT
Greatness@GinaMollicone.com

BOOK HER LIKE SHE'S LOCAL – ASK US
ABOUT OUR WORLD TOUR PRICING!